



## Reduce IT Support Costs

“39% of CFOs polled in May said they would cut costs in 2022 if high inflation persisted. The ongoing threat of recession will only add pressure to reduce spending”. **Gartner 2022**

We are listening to the market! These high costs to support SMEs cannot go on! The world has changed and there are different ways to provide IT support, **at a lower cost**. Most MSPs will not tell you this, but it is true.

We are a thirty-year-old Australian IT Managed Service Provider and we have perfected this new and modern model for IT support.

Yes, we once had a top-heavy Australian-based IT support model and learnt quickly that this was just too expensive. We have now built a new model based on the very latest remote technology, and yet still delivering the very high standards of support that the market has come to expect.

As a global Managed Service Provider our service delivery model is different from most of our competitors. This model has been driven by our clients requiring IT support across Australia, USA, Mauritius and the Philippines. We understand global business.

“We have worked with NST for nine years and have found the support team very reactive and courteous. They deliver a professional and cost-effective IT support solution”.

Edward Kaleel: CEO, The Marc Edward Agency

Over time we have transitioned NST to be a premier Managed Service Provider with the benefit of a low-cost base - with a support structure based in Europe and Asia. This means NST is not encumbered with Australian high HR costs and this has enabled us to pass on the savings to our clients.

To complement this low-cost, high-value delivery model, NST have focused on in-house systems and our ITIL processes to underpin this model. An Australian-based Management Team, Technical specialists, and Account Managers all support the global technical team.

**Join our many satisfied customers who are enjoying a premium IT support service at the right price.**

### Get in touch

**SYDNEY:**

Tel: +61 2 9422 4600

**PERTH:**

Tel: +61 8 6323 1400

**MELBOURNE:**

Tel: +61 3 8580 5080

[www.nst.com.au](http://www.nst.com.au)